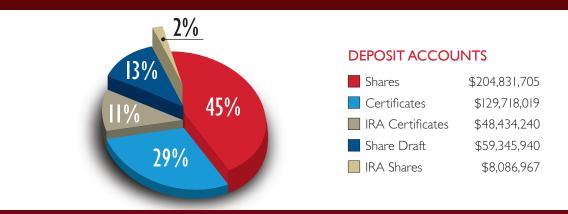
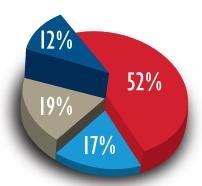




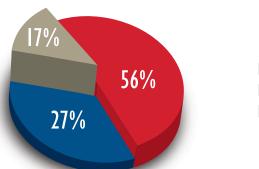
Financial Results





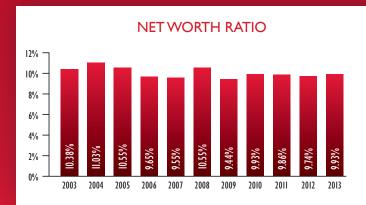
OPERATING INCOME

Loans \$9,393,918
Fees \$3,016,109
Investments \$3,541,476
Miscellaneous \$2,162,763



DIVIDENDS PAID

■ Certificates \$1,537,008■ IRA Certificates \$732,211■ Shares \$479,915





Chairman and President's Report



As we projected last year, our Credit Union has continued its positive momentum in 2013. We ended the year with a 9.93% net worth and \$495.6 million in total assets, an increase of \$10.9 million over 2012.

The year began with a thorough examination of our brand. We held several meetings with our team, from the tellers who transact your business every day to our executive team who leads the Credit Union's future course. This exercise yielded valuable insights about who we are today, what we stand for, and who we strive to be. Among many telling insights, our meetings revealed that there is great pride in our rich beginnings as the personal finance arm for employees of Western Electric and then Lucent Technologies. There is also great pride in our status today as a community cooperative and true community partner.

We also learned how our employees want our members and potential members to think about us. There was a consensus of recurring words that define us: trust, community, spirit, honesty, respect, initiative, integrity and commitment. The unmistakable conclusion from this research was that the majority of the men and women of Merrimack Valley Credit Union share a powerful trait – Passion. In the midst of trying to craft a mission statement, we found that a Passion statement was really what was in order. The message within the heart in this report is the result of putting our passion to paper. Now, we are ready to share it with you, our members, and the community. There is no mistaking our intent. We want all of our members today and tomorrow to know that we understand that to really "get it" we must "give it".

Two thousand thirteen was a year of giving back to those we serve. We conducted our first Financial Literacy seminars for the staff and students at Merrimack College. They were very well received and future seminars are planned. We also co-hosted a successful business strategy seminar with the Small Business Administration at our Lawrence headquarters.

We continue our active sponsorship of the Merrimack Valley YMCA and Emmaus, Inc. This support helps thousands of children and families from all over our community. Through the generosity of our members and business partners at events such as our Annual Charity Golf Tournament, we were able to donate \$15,000 to the YMCA and \$30,000 to Emmaus. Merrimack Valley is Emmaus' largest private corporate donor again in 2013.

Two thousand thirteen was also a year innovation, in our promotions and our products for our members. We introduced a one-percent cash back program and an initial three-month "no payments" promotion for the re-financing of existing auto loans. These programs have proven very popular and will continue to help members save some extra cash in 2014.

The Credit Union also introduced an on-line "Live Chat" service. This secure tool allows us to service our members in a way they prefer and is convenient for them. To access Live Chat, simply go to our home page and click on the "Live Chat" button.

We will introduce remote deposit capture service for our mobile banking users in 2014. This is a very convenient service and we look forward to providing this tool to our members. We also began a partnership with More Than Wheels, an award-winning nonprofit organization that helps people with credit challenges get the best deal on a reliable vehicle and rebuild their financial future.

Our members' security continues to be a top priority for the Credit Union. We perform regular maintenance, updates, and risk assessments routinely on all of our systems and services. As much as we do to protect our members, we are unable to prevent the negligence of others. As the year drew to a close, over two thousand of our members were victim of the Target Stores data breach. A team of Merrimack Valley Credit Union employees immediately notified members and issued new cards. We were among the first financial institutions to take this action to protect those members from potential fraud.



One of our truly remarkable hallmarks of this year was being named The Small Business Administration's Massachusetts Credit Union Lender of the Year. This prestigious award was the result of a lot of hard work and dedication to helping businesses grow in the Merrimack Valley. We are eager to lend to businesses of all sizes and needs, and receiving this honor is evidence of just that. Every member of our commercial team is to be congratulated; with special recognition to AVP of Business Lending, Richard Hanlon.

We concluded 2013 with our annual visit from Santa and Mrs. Claus at our "We Love Santa Party". It was attended by approximately 1,000 people and was a huge success for kids of all ages. The joy our members and their families experienced makes it easy to see why we are passionate about what we do every day.

We jump started 2014 by surprising hundreds of Merrimack Valley residents with "Free Gas" at a local service station in January. A very chilly team of Merrimack Valley employees were thrilled to positively impact the day of so many people in our community. The Credit Union anticipates the next rendition of this event to be even bigger.

Everything we do begins with you, our members. We thank you for your support. We also thank our employees for demonstrating their passion every day, and our Board of Directors for providing us with the direction to succeed. This year our Credit Union recognized Board Chairman Alexander Oski for achieving a special milestone – 35 years of dedicated service to the Credit Union. We are truly indebted to him.

These are very exciting times for our Credit Union. We are making a positive difference in people's lives every day, are financially strong, and are passionate about you, our members.

Respectfully Submitted,

alexander L. Oppi

Alexander R. Oski Chairman Peter J. Matthews, Jr. President/CEO

Peter Matthews

Supervisory Committee Report

The Supervisory Committee is tasked with maintaining oversight of the Credit Union's financial and operational activities. Its basic regulatory requirements are to obtain an annual opinion audit and perform a verification of members' accounts at least every two years. In addition, the Supervisory Committee oversees and coordinates the Internal Auditing activity within the Credit Union.

On an ongoing basis, various financial, lending and operational audits are conducted by Internal Audit to ensure the Credit Union is properly accounting for operations and is operating in compliance with internal policies and various Federal regulations. As the Board and Management continue to develop new policies and introduce new products, it is the Supervisory Committee's responsibility to ensure proper internal controls are established and the Credit Union's safety and soundness are not compromised.

Internal Audits conducted in 2013 evaluated the organization for satisfactory documentation of and conformance with internal Credit Union policies and procedures, National Credit Union Administration and other Federal regulations. These audits were

performed across a wide range of operational activities which are critical to financial stability and protection of members' interests. Audits conducted and the associated corrective actions implemented by Management met these objectives.

The Supervisory Committee has engaged the CPA firm of Clifton Larson Allen, LLP for the December 31, 2013 annual opinion audits and verification of members accounts. Clifton Larson Allen has issued an unqualified opinion that the financial statements present fairly, in all material respects, the financial position of Merrimack Valley Federal Credit Union as of December 31, 2013, in conformity with accounting principles generally accepted in the United States of America.

Supervisory Committee:

Domenic P. Mazzocco, Chairman Peter A. Mills Douglas R. Cokely

Rodney A. Dauteuil, CIA, CFSA, CUCE Director of Internal Audit

		2012		2013			2012		2013
ASSETS					OPERATING INCOME				
Loans	\$	235,013,532	\$	243,579,539	Interest on Loans	\$	9,974,372	\$	9,393,918
Loan Loss Allowance		(2,652,504)		(2,497,628)	Income from Investments		3,661,670		3,541,476
Notes Receivable		676,290		242,809	Fees and Charges		2,944,281		3,016,109
Net Loans	\$	233,037,318	\$	241,324,720	Misc. Operating Income		2,749,856		2,162,763
					Total Operating Income		19,330,179		18,114,267
Cash & Receivables	\$	5,000,928	\$	4,203,530	·				
Investments		230,104,962		233,548,222	OPERATING EXPENSES				
Accrued Income		449,999		394,367	Compensation	\$	4,946,289	\$	5,024,125
Prepaid & Deferred Expenses		177,305		309,364	Employee Benefits	Ψ	1.532.423	Ψ	1,592,505
Fixed Assets (Net)		9,460,384		8,871,722	Travel & Conf Exp		143.037		137.733
Other Assets		2,368,834		2,648,167	Association Dues		65.181		73.096
Deposit in NCUSIF		4,115,737		4,337,372	Office Occupancy Exp		1,478,417		1,489,972
Total Assets	\$	484,715,467	Ф	495,637,463	Office Operation Exp		3,140,799		3,050,548
			_	COF, 1CO,CT	Marketing Exp		575,145		653,118
LIABILITIES AND EQUITY					Loan Servicing Exp		621,771		581,776
LIABILITIES AND EQUITY					Prof. & Outside Services		201,813		195,398
Accounts Payable	\$	1,952,548	\$	1,440,390	Prov. for Loan Losses		503,369		28,708
Dividends Payable		287		222	Members' Insurance		385,553		346,990
Accrued Expenses	er	-1,487,721	3 450,416,871 4 9,234,084 5 39,994,365	9,234,084 39,994,365	NCUA Operating Fee		99,493		109,594
Shares		434,004,563			Cash Over and Short		1,372		11,300
Regular Reserve		9,234,084			Annual Meeting Expense		31,825		23,318
Undivided Earnings Equity Acquired from Merger Unrealized Gain/Loss on Investments		37,959,825 6,740			Misc. Operating Exp		11,173		12,411
		0,7 10		Total Operating Expense		13,737,660		13,330,592	
		3,045,142		-3,628,438	Income Before Dividends		5,592,519	-	4,783,675
Total Liabilities and Equity	-\$	484,715,467		495,637,463	Dividends Expense		2,836,543		2,749,134
	Ψ	.5 1,7 15,107	<u>Ψ</u>	-, 5, 657, 165					
					NET OPERATING INCOME	<u>\$</u>	2,755,976	\$	2,034,540
					Actual Write-offs:	\$	958,296	\$	422,145

BOARD OF DIRECTORS

Alexander R. Oski, Board Chairman
Leon M. Pratt, Jr., Ist Vice Chairman
Michael M. Sayler, 2nd Vice Chairman
Mukesh Dave, Secretary
Augustine S. Longo, Jr., Treasurer
John J. McSweeney, Assistant Treasurer
Luis M. Barros
Marianne Fantini
Ronald J. Guilmette
Domenic Mazzocco
B. Robert Zingali
Catherine M. DeBurro, Associate

SENIOR MANAGEMENT

Peter J. Matthews, Jr., President/CEO Donald Croteau, VP Finance & MIS John J. Howard, VP Operations Michael Shuman, VP Lending Laura Wante, VP Human Resources

MANAGEMENT

lay Caldwell, AVP Retail Lending Jennifer Grenier-Spiecker, AVP Marketing Richard Hanlon, AVP Business Lending Anthony Marino, AVP Operations Tracy Mermet, AVP Human Resources & Training Michael Pliskaner, AVP MIS lan White, AVP Finance Dale Dyer, Branch Manager Carrie Fitzgerald, Branch Manager Karen Green, Branch Manager Digna Jhonson, Branch Manager Lisa Lewis, Collections Manager Wendi Moreau, Branch Manager Brett Terry, Mortgage Manager Rebeca Urena, Call Center Manager Kellie Gallant, Member Service Supervisor Nikki Hill, Member Service Supervisor Elizabeth Pearl, Branch Operations Supervisor Marie Petroni, Member Service Supervisor Bonnie Tardugno, Consumer Lending Supervisor Kelly Tracy, Member Service Supervisor Lisa Williams, Member Service Supervisor

COVER PHOTOS

- A. Face painting at the We Love Santa Party.
- **B.** Mrs. Claus poses for a picture with her fans.
- **C.** Peter Matthews presents Emmaus, Inc. with a \$30,000 donation.
- **D.** Credit Union volunteers deliver Thanksgiving dinners to the less fortunate.
- **E.** Wendi Moreau and Patrice Exilus collect goods for the Merrimack Valley Food Drive.
- **F.** Players in our Charity Golf Tournament take a break for a photo.

- **G.** Credit Union volunteers show their Haverhill pride in the Santa Day parade.
- **H.** The company car is in the Holiday spirit!
- I. A Merrimack College Money Booth winner!
- J. Merrimack Valley is presented with the SBA Massachusetts Credit Union Lender of the Year Award.
- **K.** A happy free gas recipient.



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